



# STATE OF INDIANA

Eric J. Holcomb, Governor

## DEPARTMENT OF ADMINISTRATION

Commissioner's Office

Indiana Government Center South  
402 West Washington Street, Room W469  
Indianapolis, IN 46204

### Award Recommendation Letter

Date: May 1, 2024

To: L. Erin Kellam, Deputy Commissioner  
Indiana Department of Administration

*[Handwritten signature]* 5/1/24

From: Kevin March, Strategic Sourcing  
Indiana Department of Administration

Subject: Negotiated Bid #300-25-79301  
Engineered Wood Fiber

#### Recommendation of Award for a one-time purchase with an estimated amount of \$295,980.33.

Based on the evaluation of the responses received for Negotiated Bid #300-25-79301, **Midwest Landscape Industries, Inc.** is recommended for award to provide Engineered Wood Fiber for the Department of Natural Resources (DNR). Terms of this recommendation are outlined in this letter.

The State received bids from two (2) Respondents:

- Commercial Recreation Group, LLC (CRG)
- Midwest Landscape Industries, Inc. (MLI)

The solicitation was issued as a Negotiated Bid for a one-time purchase of the following line items in Table 1:

Table 1

LINE ITEM	Property Name (Delivery Locations)	UOM	Quantity
1	Brookville/Whitewater State Park	YD	173.33
2	Brown County State Park	YD	555.56
3	Chain O'Lakes State Park	YD	74.07
4	Charlestown State Park	YD	220.93
5	Clark State Forest	YD	857.19



6	Clifty Falls State Park	YD	329.63
7	Deam Lake State Recreation Area	YD	318.52
8	Ferdinand State Forest	YD	197.00
9	Fort Harrison State Park	YD	251.85
10	Green-Sullivan State Forest	YD	77.78
11	Hardy Lake	YD	209.83
12	Harmonie State Park	YD	525.93
13	Jackson-Washington State Forest	YD	326.00
14	Lincoln State Park	YD	92.59
15	Martin State Forest	YD	126.00
16	McCormick's Creek State Park	YD	700.00
17	Mississinewa Lake	YD	402.78
18	Monroe Lake	YD	92.59
19	Morgan-Monroe State Forest	YD	352.00
20	Mounds State Park	YD	282.70
21	O'Bannon Woods State Park	YD	74.07
22	Ouabache State Park	YD	339.67
23	Patoka Lake	YD	177.78
24	Pokagon State Park	YD	450.00
25	Prophetstown State Park	YD	830.00
26	Raccoon State Recreation Area	YD	327.00
27	Salamonie River State Forest	YD	170.00
28	Shades State Park	YD	271.30



29	Spring Mill State Park	YD	388.89
30	Starve Hollow State Recreation Area	YD	591.07
31	Summit Lake State Park	YD	524.67
32	Tippecanoe River State Park	YD	310.63
33	Turkey Run State Park	YD	546.85
34	Versailles State Park	YD	481.48
35	Yellowwood State Forest	YD	129.63

### **Bid Summary**

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements.

### **Award Summary**

The State awarded to the overall lowest bidder meeting all specification requirements. The evaluation details are listed in Table 2 below.

Table 2 - Total Bid Amount

Bidder	Total Bid Amount	Met all Specifications
Commercial Recreation Group, LLC	\$359,705.54	Yes
Midwest Landscape Industries, Inc.	\$295,980.33	Yes

CRG claimed the U.S. Manufactured preference and qualified for it. MLI claimed the Buy Indiana preference but did not qualify for it. The Evaluation Amounts after preferences were applied were unchanged and are detailed in Table 3 below.

Table 3 - Evaluation Amount<sup>1</sup>

Bidder	Total Bid Amount	Met all Specifications	Preference Claimed / Eligibility	Evaluation Amount
Commercial Recreation Group, LLC	\$359,705.54	Yes	U.S Manufactured / Yes	\$359,705.54
<b>Midwest Landscape Industries, Inc.</b>	<b>\$295,980.33</b>	<b>Yes</b>	<b>Buy Indiana / No</b>	<b>\$295,980.33</b>

Based on the savings to the State of more than seventeen percent (17.3%), Midwest Landscape Industries, Inc. in the recommended Bidder.

<sup>1</sup> Indiana Code 5-22-15-21 subsection c, provides the state may make a purchase with the lower cost Bidder even if the other Bidder is eligible and claims the U.S. Manufactured preference.

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful negotiations, there will be a one-time purchase made with Midwest Landscape Industries, Inc.

*Kevin March*

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Kevin March  
Strategic Sourcing